

ShopTalk

Editor
Lisa O'Donnell Connors
Extension 4-6803

Advertising Celebrates 2002 Sales Efforts

At the annual 4th quarter and year-end advertising sales awards presentation on Wednesday, Jan. 29, **SUSAN O'LEARY**, Vice President of Advertising, congratulated the sales staff, who "did a wonderful job this year under difficult conditions." For their efforts, 22 sales representatives and managers who are the recipients of the President's Club award will leave the metro area's frigid cold winter in March for a week in sunny St. Thomas in the U.S. Virgin Islands. The following is the list of the 4th quarter and year-end award winners provided by the Advertising Department:



IVY GRAYSON and **ANN TRAN** performed their version of "We Are The Post" to the tune of "We Are The World" after accepting the year-end Eagle Award for the Recruitment Advertising Unit.



The winners of the President's Club Award, which includes a trip in March to St. Thomas in the U.S. Virgin Islands, celebrate at the end of the annual year-end awards presentation.

PRESIDENT'S CLUB

Sales Reps

Diane DuBois
Kimberly Waletich
Diane Heyde
Allen Warren
Corrine Rodriguez
Eileen Murnane
Dreana Casto
Kim Houghton
Mary Jane Gregory
Pete McCormick
Ellen Gerhard
Andrew Reed
Louise Mahoney
Lynn Sauer
Hwa Kim-Idler
Susan Craft

Managers

Arnie Applebaum
Kate Humphries
Duncan Ballantine
Martin Kady

Directors

Larry Keating
Bob Keenan

ONLINE PRODUCER

Maurice Lyerly
Jill Lewis

SALES ACHIEVEMENT

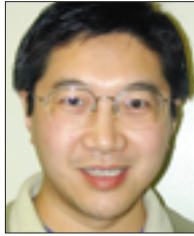
David DeJesus
Bud Humphries

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New Faces



GORDON BLOOM



BINGJUN (BEN) DAI



TIMOTHY DWYER



ARISHA HAWKINS



WAYMOND MITCHELL



DANIELLE NEWMAN

GORDON BLOOM joined the Information Technology (IT) Department in December in the position of technical services manager at the Northwest Building. He was previously the senior director of IT for Capital One. Bloom was also the director of IT for Gateway 2000 and vice president of IT for Roadway Package Systems. Bloom earned a BS in quantitative business analysis and an MS in management science from Penn State University. His hobbies include golf, bowling and bridge.

BINGJUN (BEN) DAI became a network specialist for the Information Technology Department in December. He had been a contractor working for the department since June 2000. Before coming to the newspaper, he had been a senior resident engineer for Alcatel Networking in California. Dai has also worked for Breezecom Wireless Communications in California and Newsdata Network Co. in Beijing, China. He earned an MS in electrical engineering at Old Dominion University in Norfolk, Va. In his spare time, Dai enjoys reading, soccer and travel.

CARRIE CAMILLO joined the National Copy Desk in December. Previously, she worked in various positions at the *Star Tribune* in Minneapolis. Camillo has also been a board member and treasurer for the American Copy Editors So-



MARK STENCEL



BILL TURQUE



ALEX WADDELL



PAUL WADE

ciety and has organized workshops for the Minnesota Newspaper Foundation. She is a 1992 graduate of the University of Minnesota. (Photo not available.)

TIMOTHY DWYER joined the Metro section as a reporter based at the Fairfax Bureau in November. Before coming to The Post, he was a sports editor for the *Philadelphia Inquirer*, where he was also a sports columnist and national correspondent. He has also worked for the *Boston Globe*. Dwyer holds a BA in history from Northeastern University in Boston. His interests include cooking and jogging.

KAREN FUNFGELD was hired as assistant news editor on the news desk in November. She was previously assistant managing editor for news at the *Philadelphia Inquirer*. She has also worked at the *Courier-Post* in Cherry Hill, N.J., the *News Tribune* in Woodbridge, N.J. and the *Evening Phoenix* in Phoenixville, Pa. Funfgeld

earned a BS in journalism from Boston University and in her spare time enjoys cooking, crafts and decorating. (Photo not available.)

ARISHA HAWKINS came to The Post in December in the position of customer accounting representative. She was formerly a technical consultant for Adelphia Business Solutions and a consultant for Verizon. Hawkins is currently pursuing her BS in accounting from the University of Maryland. She enjoys bowling and movies.

WAYMOND MITCHELL joined The Post as an advertising service representative for the automotive category in November. Previously, he was a behavior specialist at Pines Residential Treatment Center. He has also worked at WRIC-TV in Richmond, Va. as a production assistant and held positions at QRS New Media in the District and WTVR-TV in Richmond. Mitchell holds a BA in communications from

Howard University. His hobbies include graphic design and photography.

DANIELLE NEWMAN was named to the position of sports layout editor in December. She came to The Post from the *St. Paul Pioneer Press* where she was a designer and has worked for the *St. Louis Post-Dispatch* as a news editor. Newman earned a BA in journalism from the University of Maryland. She enjoys juggling and biking.

VIKKI ORTIZ joined The Post as a reporter based in the Annapolis Bureau in December. She had been a reporter for the *Milwaukee Journal Sentinel* for four years, and has also worked for the *Seattle Times*. Ortiz holds a BA in journalism and English from the University of Wisconsin in Madison. Her hobbies include running and biking.



VIKKI ORTIZ



JAMIE PARKER



ANGELA RHONE

JAMIE PARKER joined the Advertising Department as an administrative assistant in December. She came to The Post from the accounting firm Beers & Cutler PLLC where she was an administrative assistant. Parker has also held similar positions at Zephion Networks, Public Policy Partners and the Employee Benefit Research Institute. She earned an AA in fashion illustration from the Art Institute of Atlanta, and in her spare time enjoys arts & crafts and reading.

ANGELA RHONE became a senior staff associate in the Recruitment Advertising Category in December. Prior to joining the newspaper, she was an administrative specialist at Bayer Clothing Group, where she also worked in human resources and purchasing positions. Rhone attended Penn State University's Dubois campus. Her interests include reading and baking.

MARK STENCEL was named co-managing editor for online news at the beginning of January. Previously, he was vice president for multimedia at WashingtonPost.Newsweek Interactive and managing editor for political news for *washingtonpost.com*. He has also worked for the *Raleigh News & Observer* and was a research assistant at The Post for **DAVID BRODER** and the National Desk. Stencel holds a BA in Russian studies from the University of Virginia.

BILL TURQUE joined Metro as assistant Maryland editor in November. Before coming to The Post, he was the congressional correspondent for *Newsweek*. Turque has also been a reporter for the *Dallas Times Herald* and the *Kansas City Star*. He earned a BA in English from the University of Michigan.

ALEX WADDELL was hired to be the assistant systems editor in News IT in December. He came to The Post from the *Indianapolis Star* where he had held the same position. He has also worked for the *Jackson (Miss.) Daily News*. Waddell earned a bachelors degree in journalism from the University of Missouri. His interests include reading and baseball.

PAUL WADE became the program manager for IT's Business Transformation Group in November. Before coming to The Post, he was a consultant for IBM Financial Services and has more than 15 years of business and IT consulting experience. Wade earned a BA in business administration from Millersville University of Pennsylvania and an MBA from Drexel University in Philadelphia.

Carole Kaye
Pete McCormick
McKenna Lewis
Toni Taylor
Barbara Shaw
Noelle Wainwright

SALES EXCELLENCE

Ed Aduss
Nick Bernardo
Dreana Casto

Charlie Ford
Norman Frazier
Leigh Hannagan
Sudha Hillary
Bud Humphries
Pete McCormick
Sean Sullivan
Ann Tran
Eileen Murnane
Corrine Rodriguez
Barbara Johnston



Magazine General Manager **LESLIE MORGAN STEINER** presented a 4th quarter sales excellence award to **STACEY SWAIN** and **LESTER HOLZE** (not pictured).

Susan Craft
Kim Faulkner
Ellen Gerhard
Louise Mahoney
Diane DuBois
Mary Jane Gregory
Mark Gross
Cassie Halstead
Sudha Hillary
Lester Holze
Stacey Swain
Kim Houghton
Pete McCormick
Margie Meak
Eileen Murnane
Teri Parker
Andrew Reed
Jacklyn Rodman
Corrine Rodriguez
Kathleen Rothenburg
Randy Royen
Lynne Sauer
Sean Scullion
Ling Snyder
Allen Warren
Diane Willhoite

VP CLUB WINNERS/YEAR-END

Ed Aduss
Ann Marie Ditchey
Kim Faulkner

Allen Warren
Dennis Olney
Margie Meak
Hwa Kim-Idler
Dreana Casto
Kim Houghton
Diane Willhoite
Sean Scullion
Diane DuBois
Kimberly Waletich
Susan Craft

WEEKEND TRIP WINNERS

Sean Sullivan
Judy Wise Olson

EAGLE AWARDS - 4TH QUARTER

Automotive/Martin Kady
Real Estate/Kate Humphries
Property Management/
Duncan Ballantine

EAGLES AWARDS - YEAR END

Recruitment/
Arnie Applebaum
Real Estate/Kate Humphries
Property Mngment/
Duncan Ballantine

POST SCRIPTS

THANK YOU!

A note to my Washington Post Family:

As many of you know my home of 19 years was destroyed by fire on my daughter's wedding day September 21, 2002. Since then my family has received a tremendous outpouring of support from our friends and co-workers. We sent thank you cards to those of you we had addresses for.

To my Washington Post family that did not receive a thank you card from me, I would like to express my sincere appreciation for your thoughts, prayers, donations and kind expressions of concern during our greatest time of need.

As an update, over the past few months my wife and I have been working on an inventory of our personal items that were destroyed and with our insurance company and contractors on the rebuilding plans. We are

pleased to say that the rebuilding of our home has started and hopefully will be completed by June 1. Our daughter and son-in-law are very happy and are expecting. So, by the anniversary of the fire I will be a grandfather. As life goes on through the good and the bad times it's good to know you have friends and family to see

you through it all. Thanks again for your support!

—KEITH JONES, IT

MATCHING GIFT DEADLINE

The next quarterly deadline for submitting your Matching Gifts forms is Friday, Feb. 28. For further information about

eligibility requirements and to obtain forms, contact **TITO TOLENTINO**, Public Relations, at x4-6835. Matching Gifts forms are also available online on *IntraNED*, under "online forms" on the left side of the home page.

WRITE A LOVENOTE!

Want to express your love? You can publish a LoveNote in The Post on Valentine's Day, Friday, Feb. 14, in a special pull-out section in Weekend. Phone it in now to x4-6200, fax it to x4-5888, e-mail it to lovenotes@washpost.com*, or place your ad online on (no www.) love.adsite.washpost.com. Three lines are only \$18 (must be prepaid). The deadline is Wednesday, Feb. 12.

*Be sure to include your daytime phone number in your e-mail, so a Classified representative can call you for billing information.



PHOTO - PATTI ALUISE

PROCTOR RETIRES

The College Park Plant staff held a retirement reception for Maintenance Manager **JERRY PROCTOR** (center) on Tuesday, Jan. 28. Proctor's wife, Diane, and Vice President of Production **JIM COLEY** were among the many guests on hand to celebrate his 18 years with the newspaper. His daughter Monica and son-in-law Darren were also at the reception. Proctor's last day at The Post was Jan. 31. His plans include continuing what he refers to as his "gentleman farming" in Prince George's County where he and some friends raise 2,000 acres of soybean a year.

MARKETPLACE

FOR SALE: Princeton 17" Color Monitor, drivers cd included, bought new in 2000 for \$200, selling for \$75. Call Charles at x4-4695.

FOR RENT: Beautiful, cozy 1 BR apartment, 9' ceilings, new BA, kitchen and appliances. Hard wood floors. Cathedral Ave, NW. Great location, walk to shops/restaurants, bus outside front door, 3 miles from The Post, \$1,400/month. Call Enrique at (202) 288-9013.

FOR SALE: HealthRider low-impact aerobic fitness machine. Yours for \$50. (Sells for \$300 new.) Call Marylou at x4-3223.

TIMESHARE FOR SALE - Come down and stay on March 9 and 10 at a 3-level timeshare that sleeps six and is for sale in Powhatan Plantation in Williamsburg, Va. One night stay is only \$50, stay both nights for \$75. Call Charles Brown at (301) 277-5844.

FOR SALE: 2001 Cougar Sport Coupe, fully loaded, low mileage, auto & power everything, moonroof, CD, premium stereo, will sacrifice at \$16,500. Call Yan at x4-4642 or (301) 742-2757.

FOR SALE: Hot tub seats 6, purchased in 1997 and in excellent condition. Came with house in Burke, Va., but we don't use enough. Have chemicals, etc. to get you started. Costs \$350 to have professionally moved. Asking \$3,000/OBO. Call Lisa at x4-6803 or (703) 250-4109.

FOR SALE: Contemporary queen iron headboard/footboard, \$45 for both; twin (top)/ full (bottom) bunkbed, \$50; luxury mattresses (twin \$25, full \$35); child's antique school desk & chair, \$40; Small bookcase \$10; Lil' Tikes bookcase, \$10; Wooden rocking horse, \$10; Toddler's rocking chair, \$5; Tulip floor lamp, \$10; Large toy storage bin, \$15; Wood/glass jewelry cabinet, \$5; Decorative fireplace screen w/candle holders, \$10; Animated Mr. & Mrs. Santa Claus, \$15 each or both for \$25; Rival Crockpot, \$10. Call Tony (202) 518-9076 (days) or x4-7495 (eve.).

FOR SALE: 1998 Ford Escort SE four-door, black, automatic transmission, AM/FM/cassette, 74K miles, one owner, great condition. \$4,995. Call Eric at (703) 392-1404 or at home, (202) 332-7177.

FOR SALE: 1995 Mazda MX-6 fully loaded, good condition, \$2,500/OBO. Call Carolyn at x 4-7058 or (301) 773-4350.

FOR SALE: Valentine's Day is almost here. Purchase your loved one "Romantic Weekend Getaways; The MidAtlantic States" autographed by Larry and Barbara Fox for \$16.95, plus 5 percent sales tax. Call Larry Fox at x4-6552.

GETAWAY: Getaway to the Outer Banks. 4 BR, 3 1/2 BA beach house located in Corolla Light Resort, Corolla, N.C. Avail. by week in summer and by the week, or 3 night weekend in off season. Indoor/outdoor swimming and tennis, plus much more. Call Larry Fox at x4-6552.

VACATION TIME FOR SALE: Myrtle Beach: 7 days avail. in beautiful Myrtle Beach, anytime from March 1st through May 17. 2 BR, 2 full BA, and a full kitchen with everything provided, sleeps up to 8. Located at Plantation Resort, apartment is close to pool and golf course. I also have a hotel efficiency available same time frame will sleep 4, also has full kitchen.. If interested or would like to hear more call Joe at x6-1994.

FOR RENT: Apartment in Alexandria, convenient both to downtown Post or Springfield plant. 2 BR, 1.5 BA. Secure, gated community, luxury hi-rise with indoor pool, fitness center & other great amenities. \$1,050 incl. utilities. Call Ling at x 4-5381 or (202) 288-1234.

FOR SALE: Egyptian perfume bottles, candlesticks, silver & gold jewelry. 20% off sale! Perfume bottles were \$3 to \$10, now \$2.40 to \$8. Call Khaled or Margaret at (703) 606-7253.

FOR SALE: 1987 Honda Civic Hatchback DX, \$850/ OBO. Call Jessica at x4-5650 or (eve) 301-270-4714.

FOR SALE: Lacquered burgundy bedroom set that includes headboard, large armoire, dresser with six large drawers, and two nightstands. Good condition. A steal at \$450/OBO. Come and get it. Call Vivian at x4-7729 or leave a message anytime at (202) 291-0778.

MARKETPLACE DEADLINE: Noon Fridays. Please include your name, extension and home phone number. **ADS ARE FOR POST EMPLOYEES ONLY.** Send ads to Shop Talk, 7th floor, or call x4-6803. To send ads via fax dial x4-4963; via e-mail send to shoptalk. Ads run two issues unless otherwise requested. One ad per employee, please.

THIS NEWSLETTER IS PRINTED ON RECYCLED PAPER

