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Committee Steers IT Priorities

he Post's budget season is almost in full swing, with staff in every department charged with making often tough decisions about budget priorities while also trying to decrease costs wherever possible. One of the most vital areas of the budget is information technology, a fast moving target that can have ramifications on how The Post bills advertisers, zones preprint inserts, gathers news, or pays its employees, among many other operations.

To take some of the crystal ball aspect out of budgeting and prioritizing technology-related project implementations at The Post, Vice President of Operations **MIKE CLURMAN** created the IT Steering Committee two years ago. The group is made up of representatives



The IT Steering Committee includes (sitting, l-r, WENDY FRIEDLAND, BRIAN LOEW, HUGH PRICE, DON PODESTA, (standing, l-r) VIC CAPECE, BARBARA HERMANSON, DON WOODALL, BILL LIBERTI, KEVIN RYAN, DIANE WEEKS, BOBBI LUCAS (in front), JERRY GRAY, JOHN LIPP and DON WHITE. Not pictured are KATHLEEN WAUGH, ELAINE GOODEN-BOOKER, and JOHN ALLEN-GIFFORD.

Mrs. Graham on List of 10 Greatest CEOs

The July 21 issue of *Fortune* magazine names Katharine Graham as one of "The 10 Greatest CEOs of All Time" in a cover story by Jim Collins. In the story, Collins writes how Graham took The Post from an "undistinguished regional paper" to one "people speak of in the same breath as the *New York Times.*" In writing about decisions Graham made impacting the future of the newspaper including the Pentagon Papers and Watergate, Collins noted, "Katharine Graham may be the most courageous CEO on this list."

the business-side (Circulation,
Advertising, Production,
etc.) and the Newsroom,
as well as four directorsnessfrom the IT staff. Each
year, the committee electsins.a chair from one of the
client groups who leadspookclient groups who leadsperthe process of sorting
through the multitudeperof requests made to
the IT Department, as
well as working cross-

from the IT Department's clients on

departmental issues.

According to Clurman, last year the vice presidents group adopted all of the steering committee's recommendations because of the thoroughness of the work done by the committee and because it was client driven.

"The committee is shifting focus from the IT Department driving the client priorities to the client departments driving their IT priorities, and it's working," he said.

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New Faces



DAVID BARBERIS



MICHAEL CAVNA



SUZANNE SAMOUR



ANNE HEDMAN

SHRI SASTHA



HEDLEY LAGRAND



MARK MICHALOWSKI

DAVID BARBERIS joined the IT Department in June as a system administrator. Previously he was a system administrator for America Online, Inc. He earned a BA in economics and Spanish from Wake Forest University in North Carolina and an MS in analysis, design and administration of information systems from the London School of Economics. In his spare time, Barberis enjoys hiking and basketball.

MICHAEL CAVNA joined Metro this spring in the position of copy editor. He came to The Post from the San Diego Union-Tribune where he was assistant arts editor. Cavna is also a syndicated cartoonist, creating "Warped" for United Media since 1997. He is also a syndicated sports editorial cartoonist for Copley News Service. Cavna graduated from the University of California at San Diego with a BA in literature and writing, and a minor in science. His hobbies include



MARIA REEVES

drawing, tennis, flag football and iMac movies.

KRISTEN CHAPMAN was

recently hired as a new accounts specialist in Accounting. Prior to joining the newspaper, she was an administrative assistant with the National Electrical Contractors Association. Chapman is currently pursing her BA in computer information systems at Strayer University. (Not pictured.)

NICOLE FLYNN began working for the IT Department in June as an administrative assistant to Vice President of Operations MIKE CLURMAN. Previously, she was the executive assistant to the president of E*Trade Global Asset Management. In her spare time, she enjoys eating, reading and spending time with her family and dog.

ANNE HEDMAN was named budget manager for the Accounting Department in



HEDLEY LAGRAND brought eight years of experience in development, support and systems integration to the IT Department when he joined the prepress systems group in May. He was formerly employed by Pine Tree Systems in Denmark. LaGrand holds a bachelor's degree in electronic engineering from Swansea Institute in Swansea Wales, United Kingdom. His interests include rugby, soccer and hiking.



ROBERT VITRIOL

MARK MICHALOWSKI was hired as the manager of compensation in the Human Resources Department in May. He came to The Post from Lockheed Martin Global Communications/COMSAT Corp. where he was the director of finance. He has also worked for Arthur Andersen & Co. Michalowski earned a BA in economics from Princeton University and an MBA in finance from New York University.

MARIA REEVES joined the Advertising Operations Department as an administrative assistant in June. Previously, she was the executive assistant to the operations manager at Lucent Technologies. She holds a BA in administration of justice from the University of the District of Columbia and is pursuing an MBA at Strayer University. In her spare time she enjoys softball, photography and cooking.

SUZANNE SAMOUR joined the

Marketing Department in the position of manager of advertising promotions in June. Before coming to The Post, she was the promotion services director for the Conde Nast Bridal Group. She has also been the fashion promotion director for the New York Times and has held marketing or sales positions for the Los Angeles Times, and several magazines including Ladies Home Journal and Cosmopolitan. Samour attended the Fashion Institute of Technology in New York City. Her interests include cooking, ballroom dancing and fitness training.

SHRI SASTHA was hired by The Post in May as a programmer/analyst in the IT Department. Previously, he was a senior technical analyst for the *Toronto Star*. Sastha earned a BS in mathematics at Madras University in India. His hobbies include snowboarding, biking and flying model airplanes.

ROBERT VITRIOL became a New York-based outside sales representative for the Advertising Department in June. Prior to coming to the newspaper, he was the business development manager for *Investor's Business*. Vitriol has also held sales positions with the magazines, *Consumers Digest*, *Success* and *Financial World*. He holds a BA in economics at Long Island University in New York. Tennis, biking, theater and staying at inns across the country, are among his interests. ■

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This year's elected IT Steering Committee chair is KEVIN RYAN, director of advertising budget, administration and systems. According to Ryan, there are three phases of project related work done by the committee. The first phase begins this month as the committee ranks IT budget priorities using a business model based on quantitative and qualitative information. "We're trying to avoid 'horse trading' and keep every department's requests on a level playing field that is fair and consistent" he explained.

The second phase of the committee's work is twofold. It reviews requests from departments for IT projects (budget and unbudgeted) before the work commences. The group also monitors the progress of projects that are underway. "If a project isn't on schedule, it may delay another project behind it," noted Ryan.

The final phase of the committee's work is the "post-mortem." The members take a look a look at a project a year or so after it is completed and as Ryan said, "We can learn from our mistakes and also from what we did right."

"The general idea of the IT Steering Committee is that we help the vice presidents allocate valuable resources, be it money or time, to the areas of the newspaper that will provide the most benefit," said Ryan. ■

2003 20-Year Club Members

A ccording to Human Resources Department records, Post staff listed below will reach their 20-year anniversary at The Post in 2003 and will become members of the 20-Year Club. If you or someone you know is eligible for the 20-Year Club and is not listed, please contact **LISA MARTIN**, human resources information systems manager, at x4-6489 as soon as possible.

Patricia Aluise Alfred Barnes Deborah Barnett Gary Bell Antonio Boone Anthony Bowling Kevin Braddock



Dudley Brooks William Brown Joseph Bugarski Harry Carter Donna Chretien Tam Chung Gerald Coleman Donald Craig Maurice Crosby Carneal Crowder Frederick Crowley Bernard Curley Louis Daehnke David Daube Patricia Davis Eugene DeBari

Debra Brennan

Luther Eastep Julia Anne Ewan Mesmer Gandomessi Martha Gibbons Angela Gibson Marcia Slacum Greene Barbara Grossman William Grossman Warren Donnell Hemphill Christopher Hoffman James Horseman Desson Howe John Hunsaker **Rose-Marie Jacobius** Elizabeth Kastor Mushtaq Khan Edward Knight Sharon Lafraniere Earl Makle John Mintz Bahman Momeni **Douglass Mueller** Igrama Muhammad Robert Nicholson Kimberly Marie Oster Cynthia Page Steven Redman Tracy Reuben Marian Ricks John Roy Glenn Rutkowski **Carol Saunders** Susan Schmidt Sherland Seales Glenn Seidel Daniel Seigo Joseph Shavatt **Richard Shover** Bernard Stinson Lena Sun Thomas Sweeney **Ricardo Sykes** Joseph Taylor Stephen Uhas Robert Wehrle **Richard Wilkins** Sherine Wilson Charles Woolridge Diane Lynn Yamini Bruce Yeager

PostScripts

Barbecue is a Bash!

The second in the summer series of barbecue cookouts hosted by Brock & Company attracted more than 200 staff to the eighth floor garden court at the Northwest Building during a sunny afternoon on Wednesday, July 16. In addition to a dessert bake-off contest, Brock held a drawing of names of barbecue attendees. **JACKLYN WEST**, Advertising was the winner of the drawing and took home a color television. Stay tuned for the next Brock barbecue scheduled for Wednesday, August 20 in the eighth floor garden court.

2003 Golf Tournament Results

The annual Post employees golf tournament was held on Monday, June 30 at the



The contestants in the dessert contest at last week's barbecue included (l-r) LINDA BAQUET, Advertising; AIMEE SANDERS, News IT; CARLETHIA PRATT, Mail Desk; NIMA WIGGINS, Advertising and TOI LAWRENCE, Advertising. Lawrence won the contest and a DVD player from Brock & Co. for her rum cake entry. The other entrants received Brock gift certificates. Augustine Golf Club in Stafford, Va. The tournament attracted 140 golfers, including several Post vendors. This vear's tournament also included a "mulligan sale," where golfers could buy themselves a free mulligan (doover) for use during the day.

The proceeds from the sale went to a Springfield Plant employee who is suffering from cancer.

These are the day's results:

CLOSEST TO THE PIN

Malvern Lipscomb, vendor BILL LIBERTI, IT STEVE WEED, Production/ Springfield MIKE BAHR, Human Resources

LONGEST DRIVE, MEN'S DAVE FRANK,

Production/Springfield

LONGEST DRIVE, WOMEN'S SHERRY GRYDER, College Park Plant

WINNING TEAMS

First Place - Vendor team Second Place - Springfield Plant staff: BILLY JONES, ED RAYNOR, ROBERT SUNDSTROM and JOHN HOFFMAN

Third Place - Vendor team Fourth Place - Advertising staff: CHRIS FARRELL, Mike Gibbons, Bud Humphries and ALLEN WARREN.



Picture Yourself Winning a ShopTalk Contest!

Public Relations Department intern JIHAD BRUCE enjoys a Post perfect summer pool side. You can picture yourself with The Post and win two tickets to the August 19 Christina Aguilera and Justin Timberlake concert at the MCI Center. Or. vou could be one of six winners of Post summer bags of fun. Contest details can be found on the home page of IntraNED. Deadline is August 6. For more information contact ShopTalk Editor Lisa Connors at x4-6803, or e-mail Connorsl@washpost.com.

Marketplace

FOR RENT: Large sunny corner condo, 1 BR w/balcony, overlooking pool and view of Iwo Jima Memorial. One block from Rosslyn Metro. All utilities included, parking available, \$1,265/month. Call James at (703) 914-4561.

FOR SALE: 1992 Toyota Camry, maroon, slightly more than 100K miles. Recently reconditioned electrical system and air conditioner. Passed Maryland inspection a year ago without breathing hard. Ideal second car. You'll need to overlook some chipped paint and a gas door that isn't the same color as the rest of the car. But under the hood, this car is terrific. \$2,500 (about \$500 below Blue Book). Call Bob at x4-7276.

FREE: Two small turtles free to good home. If you are interested please call Pershon at x4-5995.

FREE: To a good home - a precious puppy dog, 1 year old, Shetland Collie and Shepherd mix male. About 25 lbs. with medium length brown, tan, white hair. Great personality, well behaved, and very sweet. For picture and/or more information call Diane, x4-5968 or email reederd@washpost.com.

FOR SALE - Brand new, white matte metal queen-sized headboard, assembled. Paid \$150, asking \$100/OBO. Call Margaret at x4-4053, or (301) 622-2272 evenings.

FOR SALE: 1993 Ford Taurus LX Sedan, auto. trans., pwr. windows & door locks, keyless entry, leather seats, AM/FM/cassette, new water pump, p/s pump, & struts, 100K mi. \$3,000/OBO Call Glenn at x4-7159 or (202) 302-5603 (cell). **FOR SALE:** Last Chance!!!! Glass dining room set w/4 chairs (teal colored). Also available new formal chair slipcovers floral design (champagne and off white colored), \$480. If interested please call Bonnie x4-5848 or (301) 736-0357

FOR SALE: Lawn mower, Murrasy 4.0 with Briggs & Stratton gas engine. Easy to push with large back wheels. Safety off handle. Runs great! \$70. Call Donna at x4- 6437 or (301) 589-5381

FOR SALE: KitchenAid 'Superba' refrigerator, top-of-the-line side-by-side with filtered water, front-door ice and cold-water dispensers. Adjustable shelving. Three and one-half years old, in excellent condition. Dimensions are 35" wide, 32" deep and 69" high. White. Comparable model (KSRA25ILWH) now sells for \$2,049.99 at Sears. Asking \$700/OBO Call Jon Yardley at (202) 544-7779.

FOR SALE: AT&T Selectric typewriter, best offer over \$20. Proceeds will go to Bob Levey's Send A Kid to Camp campaign. To purchase or for more information call Jimmy at (301) 881-0668.

FURNITURE FOR SALE: Pottery Barn "Sonoma" Armoire, mahogany finish, 49"W x27"D x 77"H, paid \$1400, asking \$900; gorgeous Charles P. Rogers hand-forged iron "Florentine" bed, queen, paid \$2,300, asking \$1,200. Excellent condition. Call Megan Rupp at (301) 951-8587.

MARKETPLACE DEADLINE: Noon Fridays. Please include your name, extension and home phone number. Ads are for Post Employees only. Send ads to Shop Talk, 7th floor, or call x4-6803. To send ads via fax dial x4-4963; via e-mail send to shoptalk. Ads run two issues unless otherwise requested. One ad per employee, please.